

EPM Partners

Company Background

EPM Partners is a specialist consulting company that focuses solely on the design, configuration, deployment, user-training and support of Enterprise Project Management (EPM) solutions based upon Microsoft Project Server and its supporting technologies.

EPM Partners offers a true, end-to-end set of services for any organisation implementing an EPM solution within their business - to cover the lifecycle of that system.

This 100% focus on Microsoft EPM systems means that the company has an in-depth of knowledge and experience that is unique in the Australian marketplace. Whether it's a complete implementation project, a hosted solution option, or on-going support for an existing system, EPM Partners have the services to meet its customers' needs.

Geography

EPM Partners has offices located in:

- Sydney (head office)
- Melbourne
- Canberra

How it Works

Microsoft's EPM system is a project and portfolio management and collaboration platform that delivers visibility, insight, and control across projects and portfolios within the enterprise. It enhances decision-making, improves alignment with business strategies, and facilitates resource workload and capacity management and planning.

The Microsoft Enterprise Project Management product suite includes:

- Microsoft Project
- Microsoft Project Server
- Microsoft SharePoint

EPM Partners is flexible and will work with you in the manner that is most appropriate to the engagement.

The company is renowned for its "packaged services" - fixed-price, fixed-scope engagements that provide excellent value for money and known outcomes. These are described over the page.

EPM Partners will also engage with customers on a time & materials or fixed-investment basis, as required

Support services ensure that the solution, once deployed, performs optimally. EPM Partners' outsource service allows you to embed a skilled and experienced EPM consultant into your PMO to deliver *in-situ* system administration and support expertise.

Finally, EPM Partners offers a range of role-based training services for EPM users.



Packaged Solutions

These fall into three main categories:

- Proof-of-Concept (PoC)
- Implementation
- Support

Proof of Concept Packages

PoC packages allow customers to evaluate live EPM solutions with their own data on board. EPM Partners' PoC Packages may either be run on your own infrastructure in-house, or optionally be hosted in EPM Partners' data centre. This hosted option allows for a full evaluation of the solution, without the need to purchase software or server hardware during the PoC period. Hosted PoC environments can be made available within just a few days.

Implementation Packages

Implementation Packages (*EPM-in-a-Box*) have been developed to provide the market with a proven EPM implementation method that facilitates the configuration of the typically required EPM functions - to the client's specific requirements.

EPM Partners' Implementation Packages combine business and technical services to support the successful implementation of an EPM solution.

With different product feature levels available, an EPM-in-a-Box deployment provides a known fixed-scope with a known fixed-price.

Support Packages

EPM Partners provides EPM system support against pre-purchased support hours with a simple service level agreement to ensure fast response. These hours may be used to access support and system maintenance - both reactive and pro-active, to receive training, and for minor modification/enhancement work, etc.

EPM Partners Outsource service puts a knowledgeable, experienced EPM consultant on customer site, on a regular basis - from 1 day/week through to full-time. This service is especially valuable during the initial go live period, when having an experienced EPM resource on-hand to provide immediate support as required, ensures the smoothest possible transition to the production environment - which is great for user acceptance.

Time & Materials Engagements

EPM Partners will engage with customers on a more traditional time & materials basis. Our consultants will provide estimates for the work to be delivered.

How to get started

Contact our head office to arrange for a local consultant to visit you and demonstrate how the Microsoft EPM Solution can unleash your potential and deliver business benefits to your organisation.



EPM Partners is a unique, end-to-end, service provider supporting the complete Microsoft Enterprise Project Management Solution

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